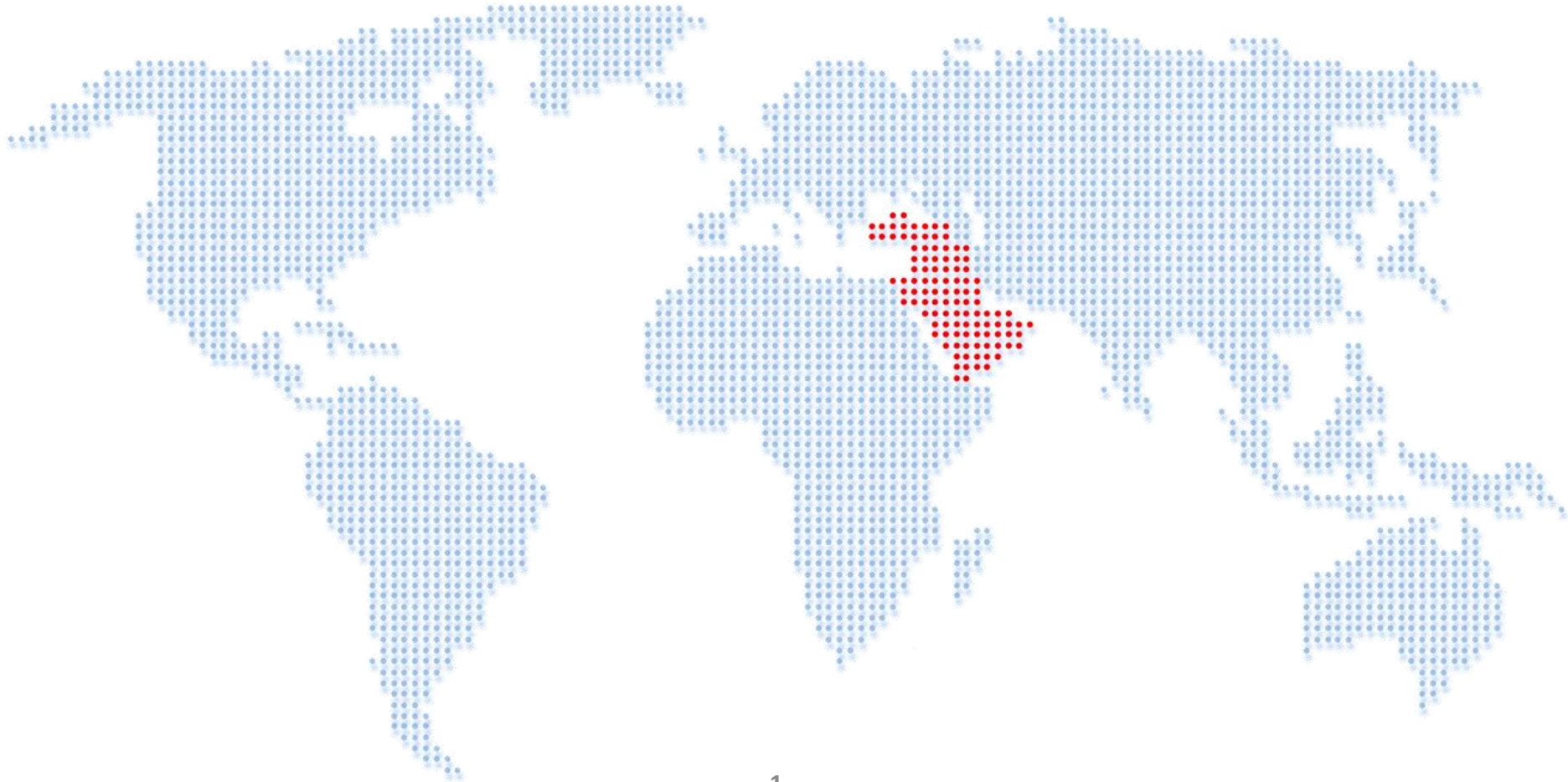




**Your Partner For a Successful Business In Middle East**



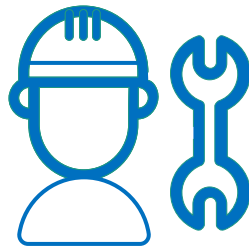
# Introduction



Tijara Middle East is a business consultancy company and Oil&Gas, Energy and industrial service provider, with its headquarters Ras Al Khaimeh (UAE). The company has a branch in Al Khobar (KSA), which provides services to the energy and oil&gas sector in Saudi Arabia.



More than  
**40 employees**  
in Middle East



**20 Service Engineers**  
in Saudi Arabia



Offices in **UAE and Saudi Arabia**



Representing  
more than  
**6 international**  
companies in  
Middle East



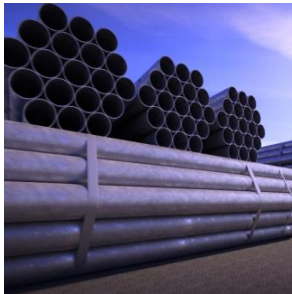
# What We Do



Digital Transformation



Consulting



Trading



Service

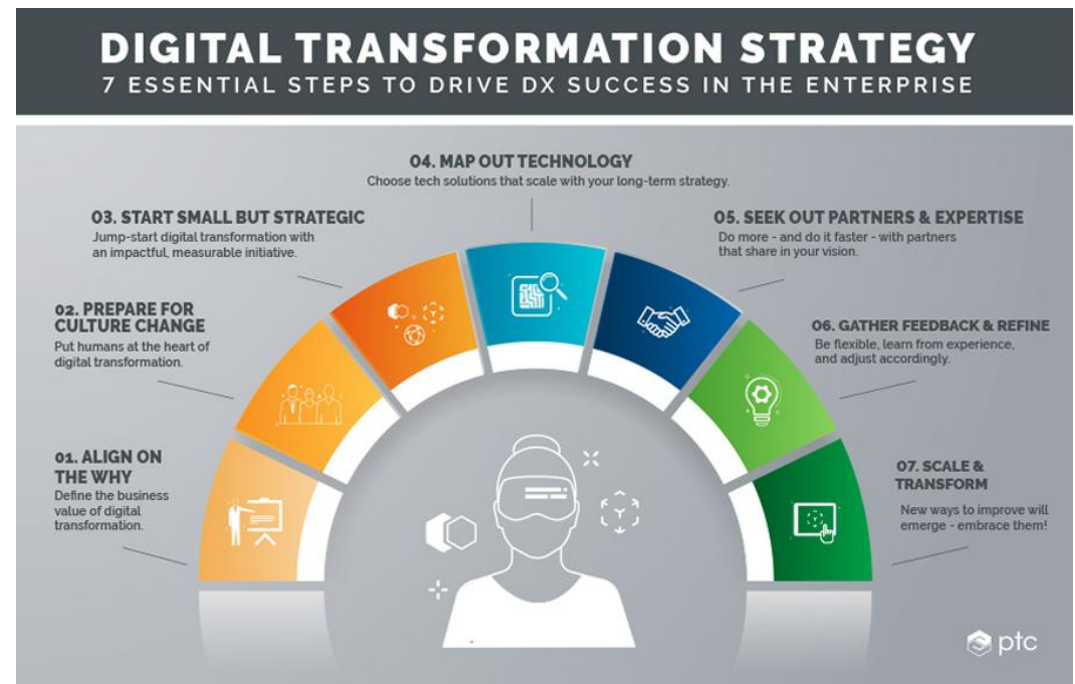
# Digital Transformation



## A Digital Transformation Strategy

Our Digital Transformation services provide a comprehensive roadmap to help organizations integrate digital technologies across their operations. We focus on:

- Assessing your current digital maturity level
- Identifying key digital opportunities
- Creating a customized transformation plan
- Supporting the implementation of new technologies



# Digital Transformation



## B Industry 4.0 Implementation

We help businesses leverage the power of Industry 4.0 technologies to revolutionize their operations. Our Industry 4.0 services include:

- Smart manufacturing solutions
- Industrial Internet of Things (IIoT)
- Advanced data analytics and AI
- Automation and robotics
- Digital twin technology



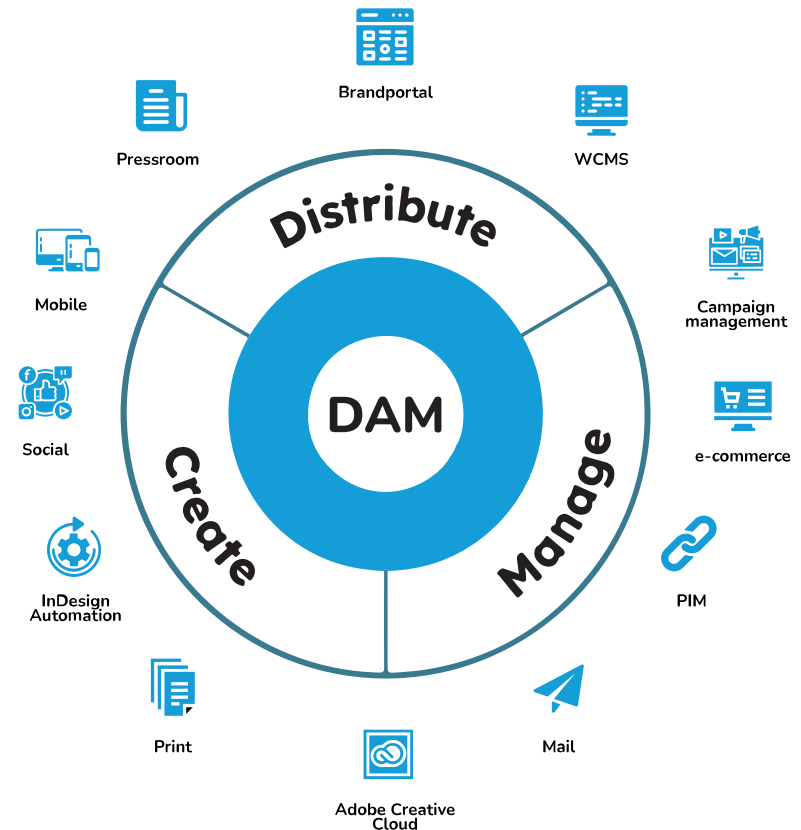
# Digital Transformation



## C Acting As Your Regional Office

Efficient management of digital assets is crucial for businesses to streamline operations and improve decision-making. Our DAM solutions offer:

- Centralized storage and management of digital assets
- Real-time asset tracking and monitoring
- Integration with ERP, IoT, and other systems
- Advanced analytics for asset performance optimization



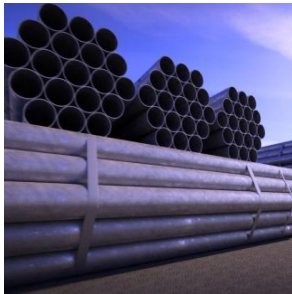
# What We Do



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# Business Consultancy



## B Registration with major O&G companies

We help the international companies to enter the oil and gas market and to register their products and services with:

- o **ARAMCO** in Saudi Arabia.
- o **ADNOC Group** in United Arab Emirates.
- o **KOC** in Kuwait.
- o **PDO** in Oman.





# Business Consultancy



## C Business Setup

We help international companies to establish their own business branches based on the best practice and business model that suits the company's strategy and products range, all of which abide to UAE or KSA law.

The business setup will include:

- Establishing legal entity.
- Renting offices, warehouses and residential accommodation.
- Recruitment.



# Business Consultancy



## D Business Management

We will act as your regional office in the region through managing your business according to your strategy in the market and will spare your money and day-to-day operation. we will manage your business through performing the following (but not limited to):

- Hiring sales team on your behalf.
- Handling your sales team or your inquiries.
- Managing the marketing and market intelligence.
- Managing and monitoring the job and project execution.



# Business Consultancy



## E Management Consultancy

We offer a wide range of consulting services for the international companies that are interested in Saudi Arabia and United Arab Emirates.

We prepare a study of whether there is an opportunity for your company to have a successful business in UAE and KSA or not.

This service gives an overview of the sector you are interested in, your potential and main competitors. Also our services include:

- Market entry strategy,
- Business Models.
- Deal structuring.
- Business alliance.



# Business Consultancy



## F Legal Consulting

We provide legal consultations services and advisory opinions to our customers, subsidiaries and affiliates, practicing the following activities: Corporate, Commercial, Real Estate, Automotive, Hospitality, Investment and Oil & Gas.

Our services includes:

- Bilingual drafting and auditing of contracts, agreements, memorandums, and legal notices.
- Preparing legal memos.
- Advising, preparing and providing legal advice/opinions.
- Advise and facilitate the dissemination of information to General management/Divisional managers on legal matters that has implications on Company's operations.
- Drafting employment agreements and advising the H.R Dept on a regular basis on H.R related operations from various legal resources.
- Providing counsel and guidance on various matters involving large and complex corporate structure, legal agreements, commercial and corporate transactions, disputes, due diligence, licensing and a variety of additional legal issues to clients.
- Practicing corporate law, commercial law and companies' law.



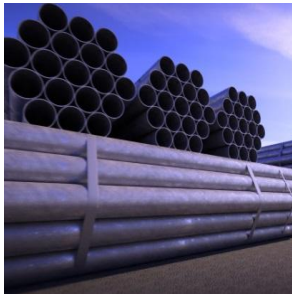
# What We Do



Digital Transformation



Consulting



Trading



Service

# Trading – Piping



- Size: 1/8" - 120 " Outside Diameter.
- Type: seamless & welded (LSAW, SSAW, SAW, HFW, ERW).
- Material: (C.S, SS, Duplex, Alloy, Cu/Ni, Inconel Monel)
- Plain ends, beveled ends, threaded and coupled.
- Specialties outside coated pipes (e.g. PP or PE, epoxy coating)
- inside lining/coating of pipes (e.g. cement lining, epoxy coating), line pipe for sour/ non-sour service



## Tubular Components.

For completion of oil and gas, industrial piping, water work, HVAC & firefighting such as:

- Pumps, electrical motors and accessories.
- Fittings (elbows, tees, reducer, caps etc.)
- Flanges (all types)
- Valves (gate valves, globe valves, check valves and ball valves)
- Gaskets (all types)

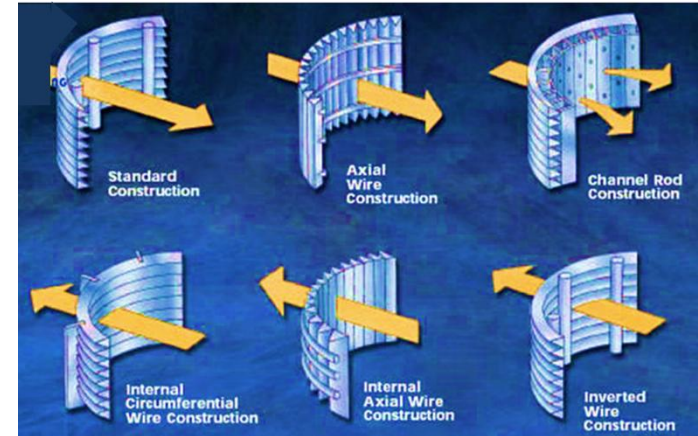


# Trading – Screens



Our Wire Wrap Screens (CP-Wrap) range in size from 2- $\frac{3}{8}$ " to 7" diameter and have excellent slot control confirmed via our optical measurement system with a standard deviation less than 15 $\mu$ m. These screens are used in direct retention for relatively uniform reservoir sands in open hole applications or in gravel pack completions in an open or cased hole.

Our Prepack Screens range in size from 2- $\frac{3}{8}$ " to 7" diameter using a ceramic proppant which provides increased permeability resulting from its spherical uniformity compared to resin coated sands (also available).



# Trading – Separator



We offer the complete spare parts for GEA and Alfa Laval separator, which includes:

- Major kit
- Intermediate kits
- Instrumentations
- Overall kits





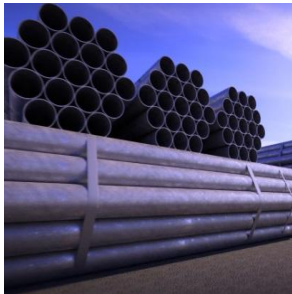
# What We Do



Digital Transformation



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# Service – Well Testing



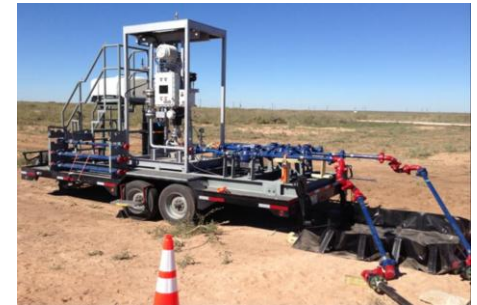
Depending on scope of work, available site infrastructure and logistic, the mobile unit can be configured and equipped in several ways with the Meter only or with additional modules.



**Interconnections:** The unit can be also provided with interconnections systems such as Choke Manifold, Piping with Grayloc connections, Water Tank for hydraulic test.



**Trailer:** different configuration and size of trailers and trucks are available. For offshore unit, MPFM is mounted on skid.



**Operator & Laboratory:** the Laboratory cabinet can be installed on a separated trailer or on the same trailer of the Meter. Laboratory is typically separated from operator office. Special cabinet are available for offshore services. Typical fluid wells analysis carried out are gas specific density, oil and water density, water salinity, water cut.



**Auxiliaries:** Electrical Generator, Lighting Tower, Satellite Communication can be provided depending on required logistics.

# Partners



# Client

# Tijara



# Saipem





**Thank you**